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Religions as Brands



New Perspectives on the Marketization of Religion and Spirituality

Edited by **Jean-Claude Usunier** and **Jörg Stolz**, both at Université de Lausanne. Switzerland

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During the twentieth century, religion has gone on the market place. Churches and religious groups are forced to 'sell god' in order to be attractive to 'religious consumers'. More and more, religions are seen as 'brands' that have to be recognizable to their members and the general public. This interdisciplinary book treats new developments in three fields that have hitherto evolved rather independently: (1) the commoditization of religion, (2) the link between religion and consumer behaviour, and (3) the economics of religion.

Contents: Preface, *David Voas*; Part I Introduction: Religions as brands: new perspectives on the marketization of religion and spirituality, *Jörg Stolz and Jean-Claude Usunier*; '9591': the global commoditization of religions through GATS, WTO, and marketing practices, *Jean-Claude Usunier*. Part II Marketing and Branding Religion and Spirituality: The International Christian Fellowship (IFC): a sociological analysis of religious event management, *Olivier Favre*; Branding, music, and religion: standardization and adaptation in the experience of the 'hillsong sound', *Thomas Wagner*;

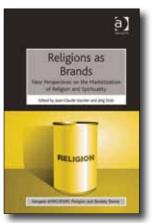
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